

### WORKING PAPERS IN ECONOMICS

No 596

## On the Nature of Peer Effects in Academic Achievement

Jan Feld and Ulf Zölitz

**June 2014** 

ISSN 1403-2473 (print) ISSN 1403-2465 (online)



# On the Nature of Peer Effects in Academic Achievement\*

June, 2014

Jan Feld <sup>a</sup>

Ulf Zölitz b

#### **Abstract**

This paper provides evidence on ability peer effects in university education. Identification comes from random assignment of students to sections. We find small effects of average peer quality in the linear-in-means specification: Being assigned to section peers with higher average ability, as measured by past GPA, leads to small increases in student grades. These results hide some unexpected heterogeneity: low ability students are actually harmed by being assigned to high ability peers. In our placebo analysis we quantify the estimation bias for peer effects estimates driven by the mechanisms described in Angrist (2013).

**Keywords:** Peer effects, academic achievement

JEL classification: I21, I24, J24

\*\*\* 1 1

<sup>\*</sup>We thank Sandra Black, Lex Borghans, Andries de Grip, Monique de Haan, Thomas Dohmen, Armin Falk, David Figlio, Bart Golsteyn, Jonathan Guryan, Daniel Hamermesh, Randi Hjalmarsson, Olivier Marie, Nicolás Salamanca, Benedikt Vogt and participants at various seminars and conferences for helpful discussions and comments. We further like to thank Joël Castermans, Sanne Klasen and Kim Schippers from the SBE Scheduling Department and Sylvie Kersten from the SBE Exams Office and Jeannette Hommes from the Educational Research and Development Department for providing data and valuable background information.

<sup>&</sup>lt;sup>a</sup> Department of Economics, Gothenburg University, P.O. Box 640, SE 40530 Gothenburg, Sweden, jan.feld@economics.gu.se.

<sup>&</sup>lt;sup>b</sup> Department of Economics, Maastricht University, P.O. Box 616, 6200 MD, Maastricht, The Netherlands, <u>u.zoelitz@maastrichtuniversity.nl</u>.

#### 1 Introduction

The promise of the peer effects in education literature is to someday provide policy makers with advice that can be used to increase overall student performance by simply reorganizing peer groups. To deliver this promise we need to not only show that peer effects exist but also understand their nature. In particular, we need to understand the non-linearities of peer effects because these have to be exploited to improve overall student performance (Hoxby, 2000). At the moment, we are far from delivering this promise. This was recently demonstrated by Carell, Sacerdote and West (2013) who conducted an experiment that aimed at increasing performance of low ability students by reorganizing peer groups. Their design was motivated by pre-experimental findings in the same setting that promised a pareto-improvement in outcomes. The reorganization of peers, however, had the opposite effect — low ability students who were intended to be helped were actually harmed by the intervention. Carrell et al. (2013) explain this finding with new patterns of social interactions caused by the new peer group assignment. Conversely, Angrist (2013) suggests that their initial findings were a statistical artifact and did therefore not have any predictive value.

The main reason why peer effects are difficult to study is that there are a number of social and statistical forces that lead to similar outcomes between peers even in the absence of causal peer effects (Manski, 1993; Angrist, 2013). There are three main empirical challenges to estimating peer effects: Selection problem, reflection problem, and what we will call the "Angrist mechanics". The selection problem states that peer groups are usually formed endogenously and it is empirically difficult to distinguish peer effects from selection effects. The reflection problem states that it is impossible to distinguish the effect of peers on the individual from the effect of individual on peers if both are determined simultaneously. The "Angrist mechanics" state that

there is a mechanical relationship between the measures of own ability and peer ability which might lead to biased estimates even in settings where peers are assigned randomly (Angrist, 2013). A number of recent peer effects studies (Lyle, 2007; Carrell, Fullerton, & West, 2009; Duflo, Dupas, & Kremera, 2011; Carrell et al., 2013) have convincingly addressed the selection and reflection problem by studying peer effects in a setting where students are randomly assigned to peer groups and by using pre-treatment characteristics as measures for peer ability. The "Angrist mechanics", however, remain a threat to the validity of peer effects studies.

In this paper we exploit random assignment of students to sections to study ability peer effects at the university level. Our dataset consists of all students enrolled at the School of Business and Economics (SBE) at Maastricht University over a period of three years, which amounts to 7,740 students and 41,608 student grades. Course participants are assigned to sections, groups of 10 to 15 students, which spend most of their contact hours together in one classroom. Our measure of student performance is course grades. Following the standard approach in the literature to avoid the reflection problem, we use a pre-treatment indicator of peer quality: the past GPA of the peers. We address the Angrist critique by redoing our analysis with randomly assigned "placebo sections" which consist exclusively of peers which were not in the actual section. The intuition behind this placebo analysis is that the peer effects estimates obtained from "placebo sections" will only reflect mechanical forces and their size and sign can therefore inform us about the degree to which our main findings reflect effects of real social interactions. We further investigate heterogeneity of peer effects in terms of student and peer ability.

Our results for the linear-in-means specification show that being assigned to a section with on average higher ability peers increases students' grades in that course by a statistically

significant, but small amount. One standard deviation increase in the average peer GPA causes a 1.15 percent of a standard deviation increase in own grade. These results mask important heterogeneity: low ability students are actually harmed by high ability peers. Our placebo analysis shows that our results are not purely driven by "Angrist mechanics". The mechanical estimation bias is existent in our setting and amounts to 9 percent of the linear in means coefficient.

This article has two main contributions. First, we provide clean estimates of peer effects using a large dataset of randomly assigned students. Second, we introduce a placebo analysis that can be used to determine the size and direction of the "Angrist mechanics" in other settings.

Peer effects in education have been studied in a vast number of different contexts with various definitions of peer groups. The most convincing studies on peer effects have exploited random assignment of students to peer groups. While many studies have looked at heterogeneous peer effects, only a few studies have investigated heterogeneity of peer effects in terms of student and peer ability at the same time. Besides the study of Carrell et al. (2013) discussed above, Burke and Sass (2013) study peer effects in pre-tertiary education in all public schools in Florida. They find substantial heterogeneity which could potentially be exploited to increase overall student performance. In their setting, however, students were not randomly assigned to peer groups and the "Angrist mechanics" were not addressed.

The remainder of the paper is structured as follows: Section 2 describes the institutional environment, and the assignment procedure of students to sections. Section 3 discusses the

\_

<sup>&</sup>lt;sup>1</sup> This, however, has often only been done in very particular situations and/or for very particular peer groups. At the university level studies have exploited (conditionally) random assignment of students to sections (De Giorgi, Pellizzari, & Woolston, 2012), dorm rooms (e.g. Sacerdote, 2001; Zimmerman, 2003; Brunello, De Paola, & Scoppa, 2010) and conditionally random assignment of students to living communities in military colleges (Lyle, 2007; Carrell et al., 2009; Carrell et al., 2013). At the pre-university level, Duflo, Dupas and Kremer (2011) have randomly assigned students to classes in elementary schools in rural Kenya.

dataset. Section 4 provides evidence that the assignment to sections is random, conditional on scheduling constraints. Section 5 discusses empirical challenges of estimating peer effects. Section 6 shows the empirical strategy and the baseline results. Section 7 shows the placebo analysis that addresses the "Angrist mechanics". In Section 8 we estimate heterogeneous effects. Section 9 concludes.

#### 2 Background

#### 2.1 Institutional Environment

The School of Business and Economics (SBE) of Maastricht University is located in Maastricht, a city in the south of the Netherlands.<sup>2</sup> Currently there are about 4,200 students at the SBE enrolled in Bachelor, Master, and PhD programs. Because of its proximity to Germany, it has a large German student population (53 percent) mixed with Dutch (33 percent) and other nationalities. About 37 percent of the students are female. The academic year at the SBE is divided into four regular teaching periods of two months and two skills periods of two weeks. Students usually take two courses at the same time in the regular periods and one course in the skills period. We exclude courses in skills periods from our analysis because these are often not graded and we could not always identify the relevant peer group.<sup>3</sup>

The courses are organized by course coordinators, mostly senior staff, and most of the teachers are PhD students and teaching assistants. Each course is divided into sections of maximum 16 students. These sections are the peer group we are focusing on. The course size

<sup>2</sup> See also Feld, Salamanca & Hamermesh (2013) for a detailed description on the institutional background and examination procedure at the SBE.

<sup>&</sup>lt;sup>3</sup> In some skills courses, for example, students are scheduled in different sections but end up sitting together in the same room.

ranges from 1 to 638 students and there are 1 to 43 sections per course. The sections usually meet in two weekly sessions of two hours each. Most courses also have lectures which are followed by all students of the course and are usually given by senior staff.

The SBE differs from other universities in its focus on Problem Based Learning (PBL).<sup>4</sup> The general PBL setup is that students generate questions about a topic at the end of one session and then try to answer these questions through self-study. In the next session the findings are discussed with the other students of the section. In the basic form of PBL the teacher takes only a guiding role and most of the studying is done by the students independently. Courses, however, differ in the extent to which they give guidance and structure to the students. This depends on the nature of the subject covered, with more difficult subjects usually requiring more guidance, and the preference of the course coordinator and teacher.

Compared to the traditional lecture system, the PBL system is arguably more group focused because most of the teaching happens in small groups in which group discussions are the central part of the learning process. Much of the students' peer interaction happens with members of their section, either in the sessions, during work for common projects, or in homework and study groups.

#### 2.2 Assignment of Students to Sections

The Scheduling Department of the SBE assigns students to sections, teachers to sections, and sections to time slots. Before each period, there is a time frame in which students can register online for the courses they want to take. After the registration deadline, the scheduler gets a list of registered students and allocates the students to sections using a computer program. About ten percent of the slots in each group are initially left empty and are filled with students who register

<sup>&</sup>lt;sup>4</sup> See http://www.umpblprep.nl/ for a more detailed explanation of PBL at Maastricht University.

late.<sup>5</sup> This procedure balances the amount of late registration students over the sections. Before the start of the academic year 2010/11, the section assignment for Master courses and for Bachelor courses was done with the program Syllabus Plus Enterprise Timetable using the allocation option "allocate randomly" (see Figure A1 in the Appendix). Since the academic year 2010/11 all Bachelor sections are stratified by nationality with the computer program SPASSAT.<sup>6</sup> Some Bachelor courses are also stratified by exchange student status. After the assignment of students to sections, the sections are assigned to time slots and the program Syllabus Plus Enterprise Timetable indicates scheduling conflicts.<sup>7</sup> Scheduling conflicts arise for about 5 percent of the initial assignments. If the computer program indicates a scheduling conflict the scheduler manually moves students between different sections until all scheduling conflicts are resolved. After all sections have been allocated to time slots, the scheduler assigns teachers to the sections.<sup>8</sup> The section and teacher assignment is published. After this, the scheduler receives information on late registering students and allocates them to the empty slots. The schedulers do not know the students nor do they observe their previous grades.

Only 20-25 students (less than one percent) officially switch section per period. This is only possible through a student advisor and is only allowed for medical reasons or due to conflict

-

<sup>&</sup>lt;sup>5</sup> About 5.6 percent of students register late. The number of late registrations in the previous year determines the number of slots that are left unfilled initially by the scheduler.

<sup>&</sup>lt;sup>6</sup> The stratification goes as follows: the scheduler first selects all German students (which are not ordered by any observable characteristic) and then uses the option "Allocate Students set SPREAD" which assigns an equal number of German students to all classes. Then the scheduler repeats this with the Dutch students and lastly distributes the students of all other nationalities to the remaining spots.

<sup>&</sup>lt;sup>7</sup> There are four reasons for scheduling conflicts: (1) the student takes another regular course at the same time. (2) The student takes a language course at the same time. (3) The student is also teaching assistant and needs to teach at the same time. (4) The student indicated non-availability for evening education. By default all students are recorded as available for evening sessions. Students can opt out of this by indicating this in an online form. Evening sessions are scheduled from 6 p.m. to 8 p.m., and about three percent of all sessions in our sample are scheduled for this time slot.

<sup>&</sup>lt;sup>8</sup> About ten percent of teachers indicate time slots when they are not available for teaching. This happens before they are scheduled and requires the signature of the department chair.

with sports practice for students who are on a list of top athletes. Students sometimes switch their section unofficially when they have extra appointments. However, these are usually limited to one session and students rarely switch sections permanently. 10

There are a few exceptions to this general procedure. First, when the number of late registering student exceeds the number of empty spots, the scheduler creates a new section which mainly consist of late registering students. Second, we excluded eight late registration sections from the analysis. Third, for some Bachelor courses there are special sections consisting mainly of repeating students. Whether a repeater section is created depends on the preference of the course coordinator and the number of repeat students. We excluded 34 repeater sections from the analysis. Fourth, in some Bachelor courses students who are part of the Maastricht Research Based Learning (MARBLE) program are assigned to separate sections where they often are assigned to more experienced teacher. Students of this program are typically the highest performing students of their cohort. We excluded 15 sections that consist of MARBLE students from the analysis. Fifth, in six courses the course coordinator or other education staff influenced the section composition. We excluded these courses from our analysis. Sixth, some Master tracks have part time students. Part time students are scheduled mostly in evening classes and there are special classes with only part time students. We excluded 95 part time students from the

\_

<sup>&</sup>lt;sup>9</sup> We do not have a record for these students and can therefore not exclude them. However, section switching in these rare cases is mostly due to conflicts with medical and sports schedules and therefore unrelated to section peers.

<sup>&</sup>lt;sup>10</sup> It is difficult to obtain reliable numbers on unofficial switching. From our own experience and consultation with teaching staff we estimate that session switching happens in less than 1 percent of the sessions and permanent unofficial class switching happens for less than 1 percent of the students.

<sup>&</sup>lt;sup>11</sup> Students who register late, for example, generally have a lower GPA and might be particularly busy/stressed in the period which the register late, which also affect their performance. This might create a spurious relationship between GPA and grade.

<sup>&</sup>lt;sup>12</sup> We identified pure late registration classes, repeater classes and MARBLE classes from the data. The scheduler confirmed the classes which we identified as repeater classes. The algorithm by which we identified late registration classes and MARBLE classes is available upon request.

<sup>&</sup>lt;sup>13</sup> The schedulers informed us about these courses.

analysis. Seventh, we excluded first year first period courses of the two largest Bachelor programs (International Business and Economics) because in these courses only particular students, such as repeating student, have previous grades. Eighth, we exclude sections for which less than five students had a past GPA. For these courses the peer GPA does not reliably capture the peer quality of the students in the section. Ninth, we excluded sections with more than 16 students (two percent) because the official class size limit according to scheduling guidelines is 15 and in special cases 16. Sections with more than 16 students are a result of room availability constraints or special requests from course coordinators. After removing these exceptions, in our estimation sample neither students nor teachers, and not even course coordinators, influence the composition of the sections.

#### 3 Data

We obtained data for all students taking courses at the SBE during the academic years 2009/2010, 2010/2011 and 2011/2012. Scheduling data was provided by the Scheduling Department of the SBE. The scheduling data include information on section assignment, the allocated teaching staff, information on which day and time the sessions took place as well as a list of late registrations for our sample period. In total we have 7,460 students, 430 courses, 3,890 sections and 41,608 grades in our estimation sample. Panel A of Table 1 provides an overview of courses, sections and students in the different years.<sup>14</sup>

The data on student grades and student background, such as gender, age and nationality were provided by the Examinations Office of the SBE. The Dutch grading scale ranges from 1 to

<sup>&</sup>lt;sup>14</sup> We refer to each course-year combination as separate course. That means that we count a course with the same course code that takes place in three years as three separate courses.

10, with 5.5 being the lowest passing grade. Figure 2 shows the distribution of final grades in our estimation sample. The final course grade is often calculated as the weighted average of multiple graded components such as the final exam grade, participation grade, presentation grade or midterm paper grade. The graded components and their respective weights differ by course, with most courses giving most of the weight to the final exam grade. For some courses part of the final grade consists of group graded components such as a group paper or a group presentation, for which all members of the group receive the same grade.

**Table 1: Descriptive Statistics** 

Panel F	P	ane	1 <i>A</i>
---------	---	-----	------------

Academic year	Number of courses	Number of unique students	Number of sections	Average number of students per section	Number of grades
2009 / 10	114	3,688	1,146	13.18	12,020
2010 / 11	155	3,919	1,437	13.08	14,681
2011 / 12	161	4,064	1,307	14.16	14,907
All years	430	7,460	3,890	13.50	41,608

<b>3</b> · · · · · · · · · · · · · · · · · · ·	- ,		- 7					,
		Par	nel B					
	Mean	S.D.	Min	25p	Median	75p	Max	Obs.
Student level information								
Course dropout	0.083	0.276	0	0	0	0	1	45,373
Grade first attempt	6.572	1.877	1	6	7	8	10	41,608
Final grade	6.793	1.665	1	6	7	8	10	41,608
GPA	6.897	1.120	1	6.25	7	7.64	10	41,608
Section level information								
Number of registered students per								
section	13.49	1.323	5	13	14	14	16	45,373
Number of students that dropped class	2.326	2.000	0	1	2	3	14	45,373
Peer GPA (based on final grades)	6.767	0.468	4.93	6.45	6.79	7.10	8.50	41,608
Peer GPA (based on first sit grades)	6.541	0.508	3.78	6.21	6.55	6.89	8.48	41,575
Within section SD of peer GPA	1.114	0.363	0.10	0.86	1.09	1.35	2.80	41,608
Student Background information								
Age	20.78	2.154	16.19	19.22	20.48	22.03	41.25	38,650
Female	0.378	0.485	0	0	0	1	1	38,650
Dutch	0.301	0.459	0	0	0	1	1	41,608
German	0.507	0.500	0	0	1	1	1	41,608
Bachelor student	0.782	0.413	0	1	1	1	1	41,608
BA International Business	0.403	0.491	0	0	0	1	1	41,608
BA Economics	0.273	0.445	0	0	0	1	1	41,608
Exchange student	0.063	0.243	0	0	0	0	1	41,608

**Note:** This table shows the descriptive statistics of the estimation sample.

The influence of these group grades on the final course grade might be one of the channels through which peers affect grades. Unfortunately, we only observe the final grade and not its individual components. If the final course grade of a student after taking the final exam is lower than 5.5, the student fails the course and has the possibility to take a second attempt at the exam. We observe final grades after the first and second attempt separately.

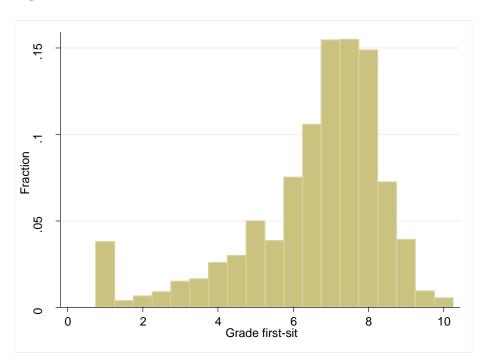


Figure 2: Distribution of Grades after the First Examination

For our analysis we only use the final grade after the first exam attempt as an outcome measure, since first and second attempt grades are not comparable.<sup>15</sup> For the construction of the student GPA we use the final grades after the last attempt.<sup>16</sup>

<sup>15</sup> The second attempt exam usually takes place two months after the first exam.

<sup>&</sup>lt;sup>16</sup> We decided to use the GPA calculated from final grades because this is closer to the popular understanding of GPA.

Panel B of Table 1 shows some descriptive statistics for our estimation sample. Our sample contains 45,373 student course registrations. Out of these 3,765 (8 percent) dropped out of the course throughout the course period. We therefore observe 41,608 course grades after the first sit. The average course grade after the first attempt is 6.54. About one fifth of the graded students obtain a course grade lower than 5.5 after the first attempt and therefore fail the course. The average final course grade (including grades from second and third time attempts) is 6.80, and the average GPA is 6.90. Figure 3 shows the distribution of the GPA based on final grades.

The peer GPA is the section average GPA excluding the grades of the student of interest.<sup>17</sup> Figure 4 shows the distribution of peer quality measured as the average past GPA of all other students in the section.

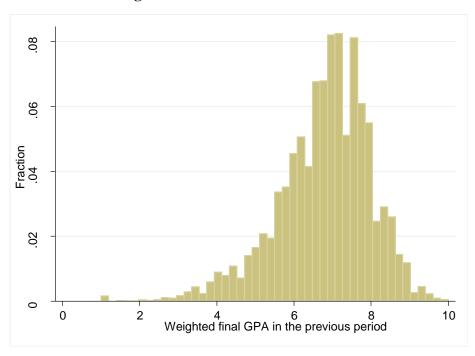


Figure 3: Distribution of own GPA

<sup>&</sup>lt;sup>17</sup> For a more detailed explanation, see Section 4 where we describe our empirical strategy.

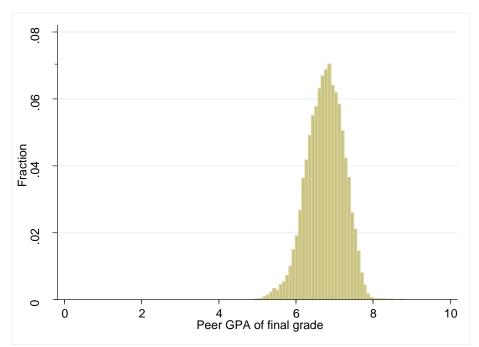


Figure 4: Distribution Peer GPA

#### 4 Test for Random Assignment of Students to Sections

The scheduling procedure we describe in Section 2.2 shows that section assignment is random. Nevertheless, we test whether section assignment has the properties which one would expect under random assignment. In the spirit of standard randomization checks in experiments, we test whether section dummies jointly predict student pre-treatment characteristics when controlling for scheduling and balancing indicators. The pre-treatment characteristics we look at are GPA, age, gender, and student ID rank. More specifically, for each course in our sample we run a regression of pre-treatment characteristic on section dummies and scheduling and balancing

<sup>&</sup>lt;sup>18</sup> For about 9 percent of our sample, mostly exchange students, we do not know the age, gender and nationality. In Maastricht University, ID numbers are increasing in tenure at the university. ID rank is the rank of the ID number. We use ID rank instead of actual ID because the SBE recently added a new digit to the ID numbers, which creates a discrete jump in the series.

controls and F-test for joint significance of the section dummies. That means that for each pretreatment characteristic we run about 430 regressions. Under conditional random assignment the p-values of the F-tests of these regressions should be uniformly distributed with mean 0.5 (Murdoch, Tsai, & Adcock, 2008). Furthermore, if students are randomly assigned to sections within each course, the F-test should reject the null hypothesis of no relation between section assignment and students' pre-treatment characteristics at the 5 percent, 1 percent and 0.1 percent significance level in close to 5 percent, 1 percent and 0.1 percent of the cases, respectively.

The results of these randomization tests confirm that the section assignment is random (Section A2 in the Appendix provides a more detailed description on our randomization check). The average of the p-values of the F-tests is close to 0.5 (see Table A1 in the Appendix) and the p-values are roughly uniformly distributed (see Figure A2 in the Appendix). Table 2 shows in how many cases the F-test actually rejected the null hypothesis at the respective levels. Column (1) shows the total number of courses for each pre-treatment characteristic. Column (3) shows that the actual rejection rates at the 5 percent level are close to the expected rejection rates under random assignment. The F-tests for the regressions with the dependent variables GPA and age are rejected slightly more often than 5 percent, the rejection rates for the dependent variable gender and ID rank is slightly less than 5 percent. Columns (5) and (7) show the actual rejection rates at the 1 percent and 0.1 percent level. Also these rejection rates as a whole are close to the expected under random assignment, with the exception of age where the rejection rates is only slightly higher than we expected. All together, we present strong evidence that section assignment in our estimation sample is random, conditional on scheduling and balancing indicators.

**Table 2: Randomization Check of Section Assignment** 

	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Dependent variable	Total number of courses	Number significant	Percent significant	Number significant	Percent significant	Number significant	Percent significant
Joint F-test significant:		at the 5 p	ercent level	at the 1 p	ercent level	at the 0.1	percent level
GPA	430	25	5.81%	7	1.62%	1	0.23%
Age	425	26	6.11%	11	2.56%	4	0.94%
Gender	422	17	4.03%	3	0.71%	0	0.00%
ID rank	430	21	4.89%	8	1.86%	2	0.46%

**Note:** This table is based on separate OLS regressions with past GPA, age, gender and ID rank as dependent variables. Explanatory variables are a set of section dummies, dummies for other course taken at the same time, and dummies for day and time of the sessions, German, Dutch, exchange student status and late registration status. Column (1) shows the total number of separate regressions. Columns (2), (4) and (6) show in how many regressions the F-test rejected the null and the 5 percent, 1 percent and 0.1 percent level respectively. Columns (3), (5) and (7) show what percentage of the regressions the F-test rejected the null at the respective levels. Differences in number of courses are due to missing observations for some of the dependent variables.

#### **5** Estimating Peer Effects

There are three empirical challenges for clean identification of peer effects: selection into peer groups, the reflection problem, and what we will in the following call "Angrist-mechanics" (Angrist, 2013).

The first challenge, selection into peer groups, is a general concern for all peer effects studies that arises from the fact that the reason for having particular peers in schools, classrooms, living communities or neighborhoods is likely to be correlated with unobserved characteristics. If these unobserved characteristics are correlated with student outcomes peer effects estimates will be biased. In our study selection bias is not a concern since we utilize data from a unique environment where assignment to peer groups is random as we have shown in Section 4.

The second empirical challenge, the reflection problem, consists of the fact that one cannot disentangle the effect of peers on students from the effect of students on peers if students and peer outcomes are determined simultaneously (Manski, 1993). We will therefore follow what

has become the standard approach in the in the recent peer effects literature and estimate peer effects using pre-treatment measures of student and peer quality (e.g. Carrell et al., 2009; Duflo et al., 2011; Carrell et al., 2013). We use measures of student and peer quality that were determined before the actual exposure to a specific peer group avoids the reflection problem.

The third empirical challenge when estimating peer effects is what we call the "Angrist-mechanics" and lies in the relationship between the coefficients of own and peer ability. Angrist (2013) shows that in a regression of outcome on pre-treatment average group ability and pretreatment own ability, the average group ability coefficient picks up biases in the own ability measure. Consider the following model:

$$y_i = \beta_1 a_i + \beta_2 \bar{a}_z + \varepsilon_i, \tag{1}$$

where y is the student grade,  $a_i$  is the pre-treatment measure of own ability and  $\bar{a}_z$  is the average of the ability measure in group z. Angrist has shown analytically that when we estimate this model with an OLS regression, the peer effects coefficient,  $\hat{\beta}_2$ , is equal to the difference between the coefficient of ability in an IV regression of grade on ability using group dummies as instruments for ability,  $\gamma_{IV}$ , and the coefficient of an OLS regression of grade and own ability,  $\gamma_{OLS}$ , divided by 1 minus the R-squared associated with the first stage of the IV regression (see Equation (2) and Equation (17) in Angrist (2013) on page 10). Since the R-squared of the first stage in the IV regression is empirically often close to zero  $\hat{\beta}_2$  is approximately equal to the difference between the IV and OLS estimator.

$$\hat{\beta}_2 = \frac{\gamma_{IV} - \gamma_{OLS}}{1 - R^2} \approx \gamma_{IV} - \gamma_{OLS} \tag{2}$$

This means that not only peer effects, but all factors that lead to a difference between  $\gamma_{IV}$  and  $\gamma_{OLS}$  will also affect  $\hat{\beta}_2$ . In the context of estimating peer effects under random assignment, it is in particular measurement error which might bias  $\hat{\beta}_2$ . If, for example,  $a_i$  is measured with error which gets averaged out at the group level,  $\gamma_{IV}$  will exceed  $\gamma_{OLS}$  even in the absence of peer effects.

Our setup, however, differs from the one in Equation (1) because we include additional controls and we use the leave-out mean, the mean of all students in a group except student i, instead of the group average as measure of peer quality. In order to test to what extent our results are driven by the described "Angrist-mechanics" we redo our analysis in Section 7 using randomly re-assigned "placebo peer groups". These "placebo peer groups" consist of students who never met in the actual classroom and therefore lack true peer effects, but are subject to the same mechanical bias. We show that for our setting that the mechanical bias is existent and of a modest size for the linear-in-mean specification.

#### **6** Empirical Strategy and Baseline Results

We use the following model to estimate the effect of peers on grades:

$$Y_{ist} = \alpha + \beta_1 \overline{GPA}_{s-i,t-1} + \beta_2 GPA_{i,t-1} + \gamma' Z_{ist} + \varepsilon_{ist}. \tag{3}$$

The dependent variable  $Y_{ist}$  is the grade of student i, in a course-specific section s, at time t.  $\alpha$  is a constant;  $\overline{GPA}_{s-i,t-1}$  is the average past GPA of all the students in the section excluding student i,  $GPA_{i,t-1}$  is the past GPA of student i.  $Z_{ist}$  is a vector of additional controls and  $\varepsilon_{ist}$  is an error term with the usual properties. Note that that  $GPA_{i\,t-1}$  and  $\overline{GPA}_{s-i,t-1}$  might measure own and peer ability with some error which might bias our results through the mechanisms described by

Angrist (2013). In all specifications,  $Z_{ist}$  consist of dummies for day of the week and time of the day of the sessions, German, Dutch, exchange student status, late registration status, and yearcourse-period fixed effects. <sup>20</sup> The year-course-period fixed effects control for mean differences in outcomes across courses and time. This takes into account different grade levels in different years and courses with differing degrees of difficulty. In other specifications we also include othercourse fixed effects – i.e. fixed effects for the other course taken at the same time - and teacher fixed effects. <sup>21</sup> Conceptually, including scheduling controls and other-course fixed effects should pick up all leftover non-random variation in section assignment that is due to conflicting schedules. Including stratification controls and teacher fixed effects should increase the precision but not affect the size of the estimates. To allow for correlations in the outcomes of students within each course, we cluster the standard errors at the course-year-period level. We standardized  $GPA_{i,t-1}$  and  $\overline{GPA}_{s-i,t-1}$  over the estimation sample (0,1) to simplify the interpretation of the coefficients.

Before we look at the effect of peer ability on grades we check whether peer ability is related to course-dropout. The dropout rate from courses that students enrolled for is only 8 percent at the SBE. OLS regressions, which we omit for brevity, show that neither average peer GPA nor the other peer ability measures we use when estimating heterogeneous effects

<sup>&</sup>lt;sup>19</sup> Further note that the precision of own and peer ability estimates increases with tenure when  $GPA_{i\,t-1}$  and  $\overline{GPA}_{s-i,t-1}$  are calculated with more past grades. This means that we would expect any bias from measurement error to decrease with students' tenure.

<sup>&</sup>lt;sup>20</sup> For some sections the time and day of the sessions were missing. We include separate dummies for these missing

<sup>&</sup>lt;sup>21</sup> Other-course fixed effects are dummies for the other course taken in the same period. These are only defined for students who take up to two courses per period. In only 1.5% of the cases students were scheduled for more than two courses and these students drop out of our sample when we include other-course fixed effects. Teacher fixed effects are fixed effects of the first teacher assigned to a session. .

significantly predict course-dropout. Table 3 shows the results of OLS regressions with the standardized grade as the dependent variable.

**Table 3: Baseline Estimates – Linear-in-means** 

	(1)	(2)	(3)	(4)
	Std.	Std.	Std.	Std.
	Grade	Grade	Grade	Grade
Standardized peer GPA	0.0100*	0.0104*	0.0112**	0.0115**
	(0.005)	(0.006)	(0.005)	(0.006)
Standardized GPA	0.5507***	0.5506***	0.5523***	0.5522***
	(0.016)	(0.016)	(0.016)	(0.016)
Observations	41,608	41,608	41,608	41,608
R-squared	0.432	0.440	0.447	0.455
Course FE	YES	YES	YES	YES
Teacher FE	NO	YES	NO	YES
Other course FE	NO	NO	YES	YES

**Note:** Robust standard errors clustered at the course-year-period level are in parentheses. The dependent variable is the standardized course grade. All specifications include dummies for day and time of the sessions, German, Dutch, exchange student status and late registration status. Other course fixed effects refer to the course that students are taking at the same time. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

The table shows that being assigned to section peers with a higher GPA causes higher course grades. The coefficient of standardized peer GPA is small but statistically significant in all models. The inclusion of teacher fixed effects and other-course fixed effects hardly change the effect size or its standard errors. The estimates reported in our preferred because most complete specification in Column (4) shows that being assigned to peers with a one standard deviation higher GPA increases the student's grade by 1.15 percent of a standard deviation. This effect size is about 2 percent of the effect of own GPA. In terms of the Dutch grading scale this means that, for example, an increase of peer GPA from 6.5 to 7.0 is associated with a grade increase from 6.50 to 6.523, a small and economically insignificant effect.

#### **7** Robustness: Estimating Placebo-Peer-Effects

To test whether the mechanism described by Angrist (2013) or any other mechanical bias is driving our results we re-estimate Equation (3) in a world where true peer interaction is absent. For this we need to create placebo peer groups that lack real world social interaction in the classroom. The size of this placebo-peer-effects estimate will only reflect mechanical forces and will therefore be informative about the degree to which our main findings have a causal interpretation of social interaction. In order to obtain a distribution of placebo peer effects point estimates we estimate Equation (3) 1,000 times in a Monte-Carlo like simulation where we repeatedly reassign students randomly to sections in a way that every student meets a group of completely new peers. For the placebo reassignment we keep the size and the number of sections identical to the original assignment. Within each course and for every student we randomly draw with replacement a new group of peers from the pool of possible peers that they were not assigned to under the original section assignment.<sup>22</sup> This "perfect stranger peer reassignment" makes sure that no student gets matched to one of the true peers with which he or she could actually have interacted with in the classroom.

Table 4 Panel A shows the results of the linear-in-means peer effects estimation under original and placebo section assignment. Panel B shows descriptive statistics for the placebo peer effects coefficients that we obtained after 1,000 placebo peer effects estimations. The average of the placebo peer effects coefficients is 0.001058, which is 9.2 percent of our original estimate. The placebo peer effects estimates exceed our estimate with actual peer assignment in only 12 out of 1,000 placebo regressions. Figure 5 shows the distribution of the placebo-peer-effects

<sup>22</sup> The placebo section peers are drawn in a way that one specific peer never appears more than once in the placebo section of one specific student.

coefficients that we have obtained. The vertical line indicates the size of our estimate with the actual peer group assignment as shown in Column (1) of Panel A in Table 4.

Table 4: Baseline Estimates (Linear-in-means) Original vs. Placebo Section Assignment

Panel A: Original and Placebo Regressions

	Original peers	Placebo peers
	(1)	(2)
	Std. Grade	Std. Grade
Standardized peer GPA	0.011454	0.001058
	(0.005757)	[0.005031]
Standardized GPA	0.552160	0.514205
	(0.016389)	[0.015235]
Observations	41,608	41,608
R-squared	0.455	0.455

Panel B: Descriptive Statistics for Placebo Peer GPA Beta

Panel B. Descriptive Statistics for Placebo Peer GPA	A Deta
Mean placebo beta	0.001058
Average standard error	0.005031
SD	0.004755
Min	-0.011945
Max	0.016574
Average placebo beta as percentage of true peer effect beta	9.20%
Actual peer beta – average of placebo peer beta	0.010442
Number of placebo estimations	1,000
Number of placebo betas > original beta	12

**Note:** Robust standard errors clustered at the course-year-period level are in parentheses. The average of the standard errors of the placebo estimations clustered at the course-year-period level are reported in brackets. The dependent variable is the standardized course grade. All specifications include dummies for day and time of the sessions, German, Dutch, exchange student status and late registration status as well as fixed effects for courses, fixed effects for other courses taken at the same time and teacher fixed effects. The R-squared in column (2), Panel A represents the average R-squared of all 1,000 placebo estimations.

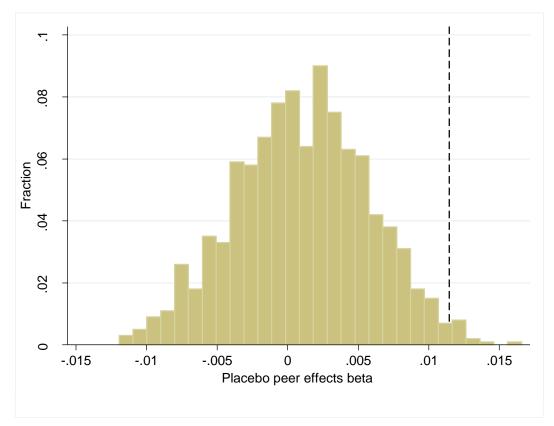


Figure 5: Distribution of Placebo Peer Effects

**Note:** Based on 1,000 draws. The dashed reference line represents the original point estimate from Table 4, Column (4) which we estimated with the actual sections.

Taken together, the results from our placebo peer-group simulations provide evidence for a moderate bias driven by the mechanics described in Angrist (2013). For all models we estimate in the remainder of this paper we report the results of the respective placebo estimations. We believe that the placebo simulation we developed to quantify the size of the mechanical bias could easily be applied to data from other settings (e.g.: Carrell et al., 2009; Duflo et al., 2011; Burke & Sass, 2013; Carrell et al., 2013).

#### **8** Heterogeneous Effects

The specification in Table 3 is linear-in-mean, which implicitly assumes that all students are linearly affected by the mean ability of their peers. However, previous studies have shown that peer effects are likely heterogeneous by both student and peer ability (Burke & Sass, 2013; Carrell et al., 2013). We test for these two sources of heterogeneity simultaneously by estimating a two way interaction model similar to Carrell et al. (2013) and Burke and Sass (2013). To do this, we classify students as high, middle and low GPA based on whether their GPA is in the top, middle or bottom third of the course GPA distribution respectively. We then calculate for each section the fraction of peers with high and low GPA and include interactions of students' own type (high, middle and low) with the fraction of high and low GPA peers in the model we estimate.<sup>23</sup> Table 5 shows the coefficients of these six interactions. The first coefficient "High GPA \* Fraction of High GPA peers", for example, can be interpreted as showing how high GPA students are affected by an increasing the fraction of high GPA peers in the section while keeping the fraction of low GPA peers constant. Or, put differently, the coefficient shows how high GPA students are affected if middle GPA peers (reference group) are replaced with high GPA peers. The reference group is the fraction of middle GPA students.

The estimation results for high and middle GPA students are in line with the linear-in-mean model: high and middle GPA students are positively affected by high GPA peers and negatively affected by low GPA peers. The results for low GPA students, however, are substantially different. The point estimates suggest that low GPA students are *negatively* affected by high GPA peers. They are also negatively affected by peers from their own ability group - low

<sup>23</sup> Interactions with fraction of middle GPA peers are excluded because of collinearity.

GPA peers. The effect of increasing the fraction of high GPA peers is statistically different for low GPA students compared to high and middle GPA students.

**Table 5: Heterogeneous Effects** 

)
1.
de
-05
51)
99**
48)
327
51)
293
50)
24*
73)
913
67)
808
59
**
285
1*
16
4
73
6
62
1
64
6
327

**Note:** Robust standard errors clustered at the course level are in parentheses. The dependent variable is the standardized course grade. Additional controls include Std. GPA as well as dummies for high GPA, low GPA, course, teacher, other course, day and time of the sessions, German, Dutch, exchange student status and late registration status. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

To visualize this relationship we plot the coefficients of the interactions in Table 5 in Figure 6. While for high and middle GPA students peer effects seem to increase linearly in peer ability, the effect first increases and then decreases for low ability students. The results indicate

that lower performing students do not benefit from the same peers that increase the performance of middle and higher forming students. Low ability students appear to perform better when they are in one classroom with more middle rather than high ability peers.

Overall, these effects are small in magnitude: for example, the coefficient "High GPA \* Fraction of low GPA peers" suggests that an increase of 20 percent of low GPA peers, which is equivalent to replacing three out of 15 middle with low GPA peers, decreases the grade of a high GPA students by 1.9 percent of a standard deviation.

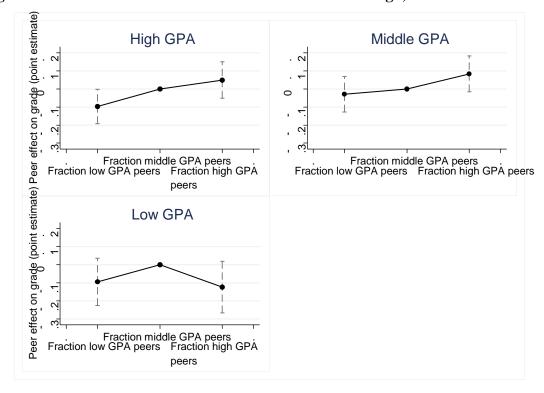


Figure 6: The Effect of Peer Fractions for Students with High, Middle and Low GPA

**Note:** The data points in this figure are taken from Table 5 using the fraction of middle GPA peers as a reference category.

To visualize this relationship we plot the coefficients of the interactions in Table 5 in Figure 6. While for high and middle GPA students peer effects seem to increase linearly in peer

ability, the effect first increases and then decreases for low ability students. The results indicate that lower performing students do not benefit from the same peers that increase the performance of middle and higher forming students. Low ability students appear to perform better when they are in one classroom with more middle rather than high ability peers. Overall, these effects are small in magnitude: for example, the coefficient "High GPA \* Fraction of low GPA peers" suggests that an increase of 20 percent of low GPA peers, which is equivalent to replacing three out of 15 middle with low GPA peers, decreases the grade of a high GPA students by 1.9 percent of a standard deviation.

Table 6 compares the estimates from Table 5 to the average of the placebo estimates that we obtained after 1,000 placebo peer group estimations. We apply the same procedure that we used for the linear-in-means placebo simulation described in Section 7. The table shows that our findings are not driven by a mechanical bias. The average of the placebo coefficients is small in magnitude the direction of the bias varies. Column (3) shows our estimates adjusted for "Angrist mechanics" – the difference between the original coefficient and the average of the placebo coefficients. Column (4) shows the size of the bias as percentage of the coefficients with actual data.

Table 6: Heterogeneous Effects – Original vs. Placebo Peer Effects Estimations

	(1)	(2)	(3)	(4)
	Original peers	Placebo peers	Difference	Bias direction and
	Std. Grade	Std. Grade	(1) - (2)	size as percentage of original beta
High GPA * Fraction of high GPA peers	0.0405	0.0375	0.0030	+ 92.59 %
	(0.051)	[0.0436]		
High GPA * Fraction of low GPA peers	-0.0999**	-0.0012	-0.0987	+ 1.20 %
	(0.048)	[0.0426]		
Middle GPA * Fraction of high GPA peers	0.0827	-0.0095	0.0922	- 11.49 %
	(0.051)	[0.0497]		
Middle GPA * Fraction of low GPA peers	-0.0293	0.0074	-0.0367	- 25.26 %
	(0.050)	[0.0494]		
Low GPA * Fraction of high GPA peers	-0.1224*	0.0081	-0.1305	- 6.62 %
	(0.073)	[0.0623]		
Low GPA * Fraction of low GPA peers	-0.0913	0.0065	-0.0978	- 7.12 %
	(0.067)	[0.0624]		
Observations	41,608	41,608		
R-squared	0.4587	0.4586		

**Note:** Robust standard errors clustered at the course level are in parentheses. Average standard errors from placebo estimations are included in brackets. The dependent variable in (1) and (2) is the standardized course grade. Additional controls include Std. GPA as well as dummies for high GPA, low GPA, course, teacher, other course, day and time of the sessions, German, Dutch, exchange student status and late registration status. The placebo estimates reported in Column (2) show the average coefficients obtained from 1,000 reassignment draws and estimations of placebo peer effects. \*\*\* p<0.01, \*\* p<0.05, \* p<0.1.

#### 9 Conclusion

We investigate peer effects in a large sample of university students where assignment to sections within a course is random conditional on scheduling constraints. Consistent with previous research we find small in size but statistically significant effects of average peer quality on student grades. These average effects hide some heterogeneity. While the high and middle ability students benefit from better peers, low ability students are negatively affected by both high and low ability peers.

The non-linear effects are in line with the results of the intervention of Carrell et al. (2013), who find that low ability students are harmed when put in a group with a large share of

high ability peers. The non-linear effects we find suggest that it would be possible to increase overall student performance by reorganizing peer groups. The optimal allocation of peer groups however, also depends on the objective of the social planner. A social planner who cares more about the welfare of low ability students, for example, would want to allocate them to more medium and less high ability peers. Such an intervention, however, would harm medium ability students.

It is not clear whether the effects we estimated by exploiting relatively small natural variations in peer quality are predictive of interventions which lead to large changes in peer quality. Although Carell et al. (2013) suggest that large scale reorganizations of peer groups may have unexpected consequences we currently do not know whether these are due to the "Angrist mechanics" or due to the limited predictive power of studies exploiting small peer variation. The placebo analysis we have introduced in this paper provides a tool for past and future peer effects papers to assess the size and the direction of the bias caused by the "Angrist mechanics".

#### References

- Angrist, J. (2013). *The Perils of Peer Effects*. NBER Working Paper. National Bureau of Economic Research. Cambridge, MA.
- Brunello, G., De Paola, M., & Scoppa, V. (2010). Peer Effects in Higher Education: Does the Field of Study Matter? *Economic Inquiry*, 48(3), 621-634.
- Burke, M. A., & Sass, T. R. (2013). Classroom Peer Effects and Student Achievement. *Journal of Labor Economics*, 31(1), 51-82.
- Carrell, S. E., Fullerton, R. L., & West, J. E. (2009). Does Your Cohort Matter? Measuring Peer Effects in College Achievement. *Journal of Labor Economics*, 27(3), 439-464.
- Carrell, S. E., Sacerdote, B. I., & West, J. E. (2013). From Natural Variation to Optimal Policy?

  The Importance of Endogenous Peer Group Formation. *Econometrica*, 81(3), 855-882.
- De Giorgi, G., Pellizzari, M., & Woolston, W. G. (2012). Class Size and Class Heterogeneity.

  \*Journal of the European Economic Association, 10(4), 795-830.
- Duflo, E., Dupas, P., & Kremera, M. (2011). Peer Effects, Teacher Incentives, and the Impact of Tracking: Evidence from a Randomized Evaluation in Kenya. *The American Economic Review*, 101(5), 1739-1774.
- Feld, J., Salamanca, N., & Hamermesh, D. S. (2013). Endophilia or Exophobia: Beyond Discrimination. NBER Working Paper. National Bureau of Economic Research. Cambridge, MA.
- Hoxby, C. (2000). Peer Effects in the classroom: Learning from gender and race variation.

  NBER Working Paper. National Bureau of Economic Research. Cambridge, MA.

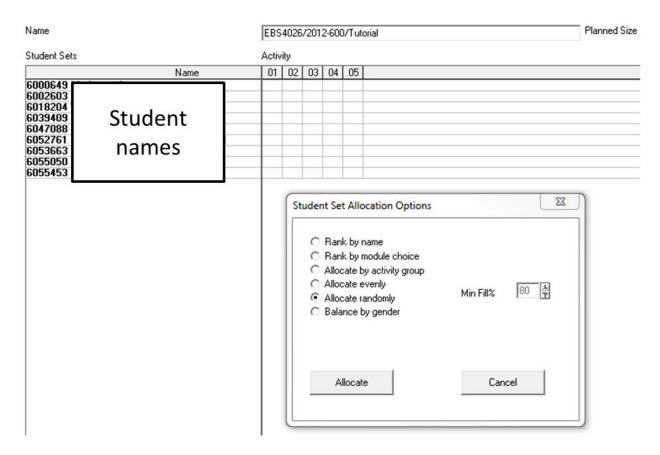
- Lyle, D. S. (2007). Estimating and Interpreting Peer and Role Model Effects from Randomly Assigned Social Groups at West Point. *The Review of Economics and Statistics*, 89(2), 289-299.
- Manski, C. F. (1993). Identification of Endogenous Social Effects: The Reflection Problem. *The Review of Economic Studies*, 60(3), 531-542.
- Murdoch, D. J., Tsai, Y.-L., & Adcock, J. (2008). P-values are Random Variables. *The American Statistician*, 62(3), 242-245.
- Sacerdote, B. (2001). Peer Effects with Random Assignment: Results for Dartmouth Roommates.

  The Quarterly Journal of Economics, 116(2), 681-704.
- Zimmerman, D. J. (2003). Peer Effects in Academic Outcomes: Evidence from a Natural Experiment. *Review of Economics and Statistics*, 85(1), 9-23.

#### **APPENDIX**

#### A1 Additional Figure

Figure A1: Screenshot of the Scheduling Program Used by the SBE Scheduling Department



Note: This screenshot shows the scheduling program Plus Enterprise Timetable©.

#### **A2** Randomization Check

We use the following empirical specification for our tests. Take  $y_i$  as a  $IxN_i$  vector of pretreatment characteristics of students in course i. The pre-treatment characteristics we look at are GPA, age, gender, or student ID rank.  $T = (t_1, ... t_n)$  is a matrix of section dummies,  $\mathbf{Z}$  is a matrix which includes dummies for other course taken at the same time, and dummies for day and time of the sessions, German, Dutch, exchange student status and late registration status, and  $\varepsilon_i$  a vector of zero-mean independent error terms.

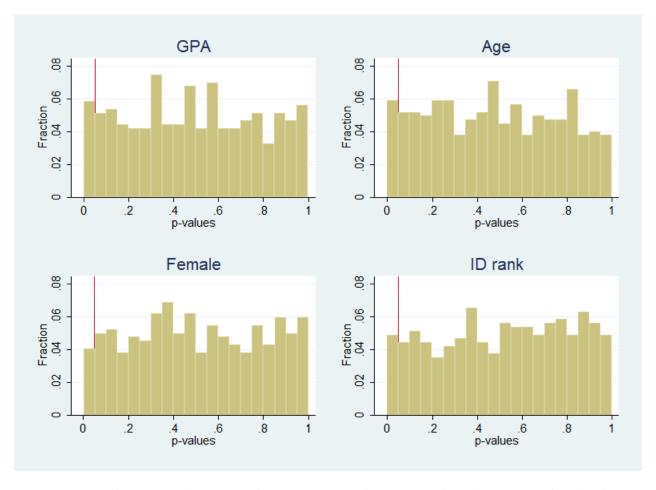
Our randomization tests consist of running, for each course, the following regression:

$$y_i = \alpha + T\beta + Z\gamma + \varepsilon_i \tag{A1}$$

Under the null-hypothesis of (conditionally) random assignment to sections within each course,  $\beta$ = 0. That means that the section assignment does not systematically relate to students' pre-treatment characteristic holding scheduling and stratification indicators constant. Therefore, we expect the F-test to be significant at the 5 percent level in around 5 percent of the cases, at 1 percent in around 1 percent of the cases, and at 0.1 percent in around 0.1 percent of the cases. Table 2 in Section 4 shows that the actual rejection rates are close the rejection rates expected under random assignment.

In order to investigate this issue more closely we also look at the distribution of p-values. Under the null hypothesis of conditionally random assignment, we would expect the p-values of all the regressions to closely fit a U[0,1] uniform distribution with a mean of 0.5 (Murdoch et al., 2008). Figure A2 shows histograms of the p-values of all four specifications, all of which are roughly uniformly distributed. Column (2) of Table A1 show the mean of the p-values over all regressions reported in Table 2. The mean of the p-values ranges from 0.48 to 0.52.

Figure A2: Distribution of F-test p-values of β from Equation (A1) as Reported in Table A1



**Note:** These are histograms with p-values from all the regressions reported in Table 2. The vertical line in each histogram shows the 0.05 significance level.

Table A1: Randomization Check: Mean p-values

	(1)	(2)
Dependent variable:	Total number of courses	Mean of p-value
GPA	430	0.49
Age	425	0.48
Gender	422	0.51
ID rank	430	0.52

**Note:** This table is based on the regressions reported in Table 2. Column (2) shows the means of the p-values.